



Sri Lanka's No. 1 Choice

LANKA CANNERIES (PVT) LTD. the market leader in food products under the brand name of MD with a rapidly growing turnover is in search of a dynamic, results-oriented Export Manager with the following requirements for immediate employment.

POST OF EXPORT MANAGER

As the Manager Exports you are responsible for managing and overseeing the export of MD products to our established international customer base and building new business relationships in the global market.

You will be responsible for:

- Achieving the monthly and annual export sales budget of the company.
- Liaising with our MD buyers in the global market to ensure timely delivery of products & compliance with international trade regulations and laws.
- Identifying new opportunities in the global market by increasing exports to our existing customers and finding new buyers for MD products.
- The entire logistics operation of our export business including documentation, banking, shipping and quarantine regulations etc.

You should possess:

- A university degree in business administration, commerce or international business / trade or an equivalent professional qualification.
- 10 years experience in sales & marketing of which 4+ years in export operation, preferably from a FMCG manufacturing / trading company.
- Excellent communication, negotiation & interpersonal skills with strong analytical and problem solving abilities.
- The ability to independently handle correspondence & good computer literacy.

An attractive remuneration package is available to the ideal candidate.

Apply with complete curriculum vitae, contact telephone number and names and addresses of two non-related referees within seven days of this advertisement to :



Winner of National Chamber of Exports
NCE Awards (Gold, Silver & Bronze)

The Director

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