

BUSINESS DEVELOPMENT OFFICERS FOR COMMERCIAL PRINTING JOBS

The Associated Newspapers of Ceylon Limited (ANCL), widely known as Lake House, is the home and heart of print media in Sri Lanka. The country's pioneer print media institution has a history of over 100 years continuing to occupy the number one spot in the print media industry.

We are looking for talented and dynamic individuals to bring commercial printing jobs.

Job Responsibilities :

- * Bring all types of commercial printing jobs
- * Listen to customer requirements and present appropriately to attract customers
- * Maintain and develop relationships with existing customers in person, via telephone calls and emails.
- * Establish and maintain new client relationships
- * Represent the Company to attract new customers
- * Negotiate with clients & follow up on outstanding



Qualifications & Skills

- * Passed G.C.E. (O/L) examination in any stream
- * Willing to work without time bounds and be a persistent achiever
- * Experience in the marketing field, representing a reputed company will be a definite plus point
- * Excellent PR Skill
- * Proven track record in achieving targets
- * A good communication skill
- * Ability to work independently with minimum supervision

Age below 55 years

You will draw a salary + incentive based earning on results achieved

If you are interested, please send your resume within 14 days with a passport size photograph and names and contact numbers of two non-related referees to reach the undermentioned address. The post applied for should be stated in the subject line of the Email and should reach the Email address: hc@lakehouse.lk within 7 days of this advertisement



Head of Human Capital

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