

Be a part of Sri Lanka's Most People Friendly Bank



Customer Relationship Manager - Business Banking & SME Colombo

Job Role

- Performing Business Banking financing in the Branch, building a healthy advance portfolio serving; existing clients & acquiring new SME clients while focusing on relationship management and NPA Management by adhering to Bank's credit policies.
- Writing proposals with in-depth financial analysis and evaluation
 - Recommending facilities and submit credit proposals for management approval
 - Monitor client accounts and reduce non performing advances and daily follow up on the overdue
 - Managing entire Business Banking portfolio whilst ensuring profitability
 - Ensuring compliance with credit guidelines and policies
 - Ensuring proper file management and credit files are completed, having controlled access
 - Facilitate speedy and accurate processing of credit instructions in the system
 - Visit customer to assess the business financials and follow-up on the documentation

Candidate Profile

- Minimum of 4 years' experience in Banking, Finance or related industry with sound knowledge of credit documentation.
- Degree or Diploma in Finance/ Banking from a recognized university or equivalent professional qualifications.
- Full/ partial qualification in ACCA/ CIMA or Chartered Accountancy
- Ability to read and understand financial statements
- Ability to do comprehensive financial analysis & ratios and make decisions precisely
- Target oriented and excellent analytical and problem solving skills
- Good verbal & written communication and interpersonal skills

Send us your CVs to careers@amana.lk on or before 23rd January 2022 indicating the position applied for in the subject line. Only short-listed candidates will be notified.

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Amãna Bank

