

A supportive workplace where you can take the initiative to grow and actively strengthen our global leadership position. By truly caring about people, we foster a culture where our employees are empowered to collaborate, perform and embrace trends and dare to challenge the industry.

Allianz is committed to employment equity and therefore welcomes applications from men and women regardless of race, ethnicity, age, nationality, religion, disability, sexual orientation or philosophy of life. Please advise us if you require any reasonable adjustments to fully participate in the recruitment process or perform the requirements of the role.

Are you the type of person who thrives on building strong relationships to transform the business and achieve measurable impacts? If yes, please apply



Life Insurance

Zonal Manager (Sabaragamuwa)

The Job:

Provide transformational leadership to deliver financial and non-financial results of the respective Zone yielding high-level business acumen to ensure true customer-centricity. Drive heads of branches and sales teams to achieve their set objectives and administer the activities of the branches under your purview. Work closely with the CEO, Chief Agency Officer and functional business heads leading relevant sales management teams.

Key Requirements:

- A sound educational and academic background.
- At least 10 years of experience in sales preferably in the insurance industry (5 years or more in a managerial level managing teams would be a distinct advantage).
- Strong leadership, motivational and interpersonal skills with excellent business management skills.
- Experience in building and managing teams is essential.

Branch Managers (Locations : Colombo, Batticaloa, Panadura, Ja-Ela, Moratuwa, Kiribathgoda and Dambulla)

The Job

Provide operational leadership to deliver financial and non-financial results of the respective branch, managing teams and administrative aspects. Also, incorporate excellent people leadership skills towards nurturing the teams and building a highly productive sales force. Work closely with Zonal Manager and functional business heads and lead relevant sales teams

Key requirements:

- A sound educational and academic background.
- At least 5 years of experience in sales preferably in insurance or financial industries (2 years or more in a managerial level handling teams would be a distinct advantage).
- Excellent people management skills (Experience in building and managing teams is essential).
- Strong leadership, motivational and interpersonal skills with excellent business management skills.

Channel Manager - Bancassurance

The Job

Provide Bancassurance channel leadership whilst positively contributing towards the achievement of the business plans of the company.

Key requirements

- An energetic individual with experience in sales and relationship management.
- Minimum 3 years of experience in sales out of which 1 year in managing a sales team in a Life Insurance company, in a bank or any other financial company.
- Prior experience in managing a sales team in Corporate sales or Bancassurance (Life) in a similar role would be a distinct advantage.
- Excellent interpersonal, communications and presentation skills and other business management skills.
- Result oriented and self-driven personality with experience of working in a target-oriented culture.
- Preferably a professional qualification in sales/management from a recognized institute.

The ideal candidates can look forward to a rewarding career coupled with advanced training opportunities and an attractive remuneration package. Applicants who are interested may send their CVs to careers-life@allianz.lk on or before 7th December 2021, mentioning the post you apply for on the subject bar of the email.